

INCA WINS COGNOS' PRESTIGIOUS PARTNER OF THE YEAR FOR THE FIFTH YEAR RUNNING!

Inca Software is proud to announce that it has won Cognos' prestigious Partner of the Year award for the fifth consecutive year. The award recognises partners worldwide who exceed expectations by contributing to market growth, driving customer satisfaction, and delivering unsurpassed expertise and services.

During the Cognos Partner Summit in Las Vegas, Inca also reconfirmed their status as a Cognos Platinum Partner, recognising Inca for their success with the Cognos solution based on understanding of the technology, sales performance and depth of value-add integration. Inca has enjoyed another highly successful 12 month period, in which over 100 new customers, including Nando's, Dreams, SportingBet, Hull and East Yorkshire NHS Trust and Flybe have joined the extensive Inca client list.

Inca has a strong reputation amongst its customers for high levels of understanding of their business and their needs, as the following quotes testify:

“Inca demonstrated that they understood our business and provided us with a proposal that offered both excellent value for money and real confidence in the end result. We believe Inca is the right partner in terms of proven planning and reporting experience.”

comments Kerry Duncan, Business Applications and Projects, Lucite.

“Our Inca consultant understood the impact of the changes that we were making and was particularly supportive in enabling us to achieve what we wanted.”

comments Mike Greensill, Assistant Director of Finance, Planning, Hull and East Yorkshire NHS Trust.

Chris Kerrison, CEO at Inca, concludes with his comments on winning five Cognos awards: "This is great news for everyone at Inca. To win the award for five years consecutively confirms our position as the leading experts in planning and reporting. Achieving best practice planning and reporting is not only about technology but about scoping and implementing the right process. Our customers

recognise that we add value to their technology investment through our consultative approach based on the growing number of successful Inca implementations”.

ABOUT INCA

Inca is a leading provider of planning, reporting and forecasting solutions for organisations across all industry sectors. Inca has built up an unrivalled sales, customer support and professional services team and serves over 500 customers across the UK and Europe enabling them to achieve planning, reporting and forecasting success.

Our experience has taught us that technology only takes an organisation halfway towards its planning goals. It is excellent advice and support that will ultimately help finance departments transform the planning culture and performance of their organisations. Working with Inca allows customers to take advantage of an unrivalled services and support team. Inca has over 70 years of collective business and financial planning expertise, and is the most successful provider of planning solutions across Europe.

For further information visit www.incasoftware.co.uk

